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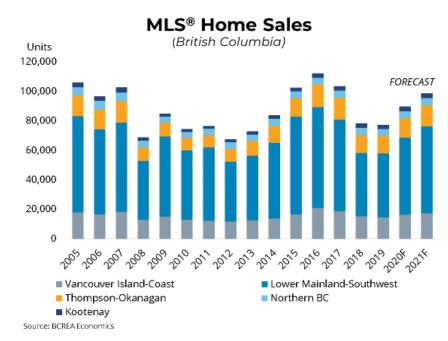
Economic Recovery and Low Rates Drive Housing Market in 2021

BCREA 2020 Fourth Quarter Housing Forecast

Vancouver, BC - November 4, 2020. The British Columbia Real Estate Association (BCREA) released its 2020 Fourth Quarter Housing Forecast today.

Multiple Listing Service® (MLS®) residential sales in the province are forecast to rise 16.9 per cent to 90,450 units this year, after recording 77,350 residential sales in 2019. MLS® residential sales are forecast to increase 9.7 per cent to 99,240 units in 2021.

"The housing market had a record fall season and prices are rapidly rising as pent-up demand floods into an under-supplied market," said Brendon Ogmundson, BCREA Chief Economist. "As that pent-up demand fades, sales will likely come down from their current record pace, albeit to a still



robust level of activity as record-low mortgage rates and a recovering economy continue to drive sales."

On the supply side, active listings remain low due to hesitation on the part of sellers to list during the pandemic. Some additional supply may come online following the end of mortgage deferral programs, but given the tightness of market conditions, that supply is unlikely to be disruptive. We are forecasting the provincial MLS® average price to finish the year up 9.9 per cent and to increase a further 2.6 per cent in 2021.

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To view the full BCREA Housing Forecast, click here.

For more information, please contact:

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Housing Forecast Table - Q4 2020

	Unit Sales			Average MLS® Price (\$)		
Board Area	2019	2020F	2021F	2019	2020F	2021F
Victoria	6,892	8,000	8,400	688,689	750,000	765,000
	1.8%	16.1%	5%	-1.7%	8.9%	2%
Vancouver Island	7,539	8,250	8,900	488,848	537,000	550,000
	-10.2%	9.4%	7.9%	5.1%	9.9%	2.4%
Powell River	322	360	380	363,074	415,000	425,000
	-11.3%	11.8%	5.6%	0.6%	14.3%	2.4%
Greater Vancouver	25,681	31,000	35,000	986,797	1,060,000	1,075,000
	2.5%	20.7%	12.9%	-5.9%	7.4%	1.4%
Fraser Valley	14,683	18,000	20,300	721,775	790,000	800,000
	-1%	22.6%	12.8%	-3.5%	9.5%	1.3%
Chilliwack and District	2,809	3,400	3,600	522,776	565,000	579,000
	-0.7%	21%	5.9%	1.1%	8.1%	2.5%
Kamloops and District	2,876	2,960	3,200	418,846	449,000	456,000
	-3.6%	2.9%	8.1%	7.2%	7.2%	1.6%
Okanagan Mainline	7,389	8,500	9,000	524,841	585,000	600,000
	-2.2%	15%	5.9%	0.8%	11.5%	2.6%
	1,768	2,200	2,350	429,677	492,000	515,000
South Okanagan*	-6.2%	24.4%	6.8%	2.7%	14.5%	4.7%
Northern Lights	358	350	370	257,839	260,000	266,000
	-5.5%	-2.2%	5.7%	2.3%	0.8%	2.3%
Kootenay	2,896	3,130	3,240	344,351	370,000	380,000
	-5.5%	8.1%	3.5%	7.2%	7.4%	2.7%
BC Northern	4,134	4,300	4,500	310,548	333,000	350,000
	-6.1%	4%	4.7%	5.1%	7.2%	5.1%
BC Total	77,350	90,450	99,240	700,369	770,000	790,100
	-1.5%	16.9%	9.7%	-1.6%	9.9%	2.6%

^{*}NOTE: The Northern Lights Real Estate Board (NLREB) amalgamated with the South Okanagan Real Estate Board (SOREB) on January 1, 2011. Data for SOREB in these tables includes transaction data from the former NLREB.

The <u>British Columbia Real Estate Association</u> (BCREA) is the professional association for about 23,000 REALTORS® in BC, focusing on provincial issues that impact real estate. Working with the province's 11 real estate boards, BCREA provides continuing professional education, advocacy, economic research and standard forms to help REALTORS® provide value for their clients.

To demonstrate the profession's commitment to improving Quality of Life in BC communities, BCREA supports policies that help ensure economic vitality, provide housing opportunities, preserve the environment, protect property owners and build better communities with good schools and safe neighbourhoods.

For detailed statistical information, contact your <u>local real estate board</u>. MLS[®] is a cooperative marketing system used only by Canada's real estate boards to ensure maximum exposure of properties listed for sale.

^{*}Excluding Northern Lights