**Economics and Strategy** 



November 2023

## **Forecast Summary**

By Taylor Schleich & Warren Lovely

- From the look of things, U.S. bond yields may have 'jumped the shark' in October, with U.S. 30s have settled in/around 4.6% as we go to print—roughly 50 bps richer than the weakest levels recently put in. Investors haven't exactly waved the all-clear as it relates to duration risk, but the acute anxiety that had been building since mid-summer has eased (if only modestly and at the margin).
- One catalyst for today's more becalmed (or less antsy) rates market: economic wariness and thus a growing confidence that the FOMC has not only delivered its last rate hike but might be in a position to entertain less restrictive policy earlier in 2024. For his part, Chair Powell isn't yet keen to encourage this type of speculation, the FOMC having essentially retained a tightening bias at its November policy rate decision. But notwithstanding residual strength in Q3, the proverbial shoe looks to be dropping on the U.S. economy. Confidence is sagging and consumers are likely to be increasingly tapped out from here, contributing to a sharp deceleration in growth and eventual relief on inflation. It's on this latter point—inflation relief—where we concede that serious question marks remain, notwithstanding a very encouraging October CPI report. To be sure, inflation expectations remain more elevated than the U.S. central bank would like and wages are still growing at a brisk pace. Our base case macro forecast, characterized as it is by sub-consensus growth, would nonetheless imply vital progress towards price stability. So, despite some very modest risk of one final FOMC rate hike, we continue to see conditions in place for a policy pivot early in the second half of the year.
- Beyond the future policy rate path, longer term yields must grapple with an outsized (and truly indefensible) budget deficit in Washington. Will Moody's become the third major credit rating agency to strip the world's largest economy of its triple-A credential? A fresh negative outlook suggests this isn't an unlikely outcome. Meantime, quantitative tightening only adds to the flood of net new Treasury supply hitting the market, with certain high-profile foreign buyer bases reportedly less engaged. As we've seen a few times, such a demand-supply (im)balance leaves the market vulnerable to auction stumbles, and rates volatility is likely to remain elevated into the turn (if not beyond).
- The Bank of Canada continues to balance the risks of over-vs. under-doing it on policy rate restrictiveness. Inflation remains too high, but by the central bank's own admission, the economy (including labour markets) is attaining a more balanced (or at least less imbalanced) position. Wage growth still needs to be wrestled down and some stickiness in housing-related inflation must be expected—given the overwhelming demand for housing created by sky-high population growth. But we feel the BoC (and the consensus) is still too optimistic on Canadian economic prospects. We've thus argued that the BoC has done (more than) enough to quell inflation, with the bulk of the impact of the Bank's earlier tightening still yet to be felt. We still see the BoC being in a position to cut somewhat ahead of the Fed, a view that OIS markets haven't been fully willing to endorse.
- Canada's bond market has its own sizeable QT programme to contend with. Sizeable bond run-offs in the first of 2024 will drain (some) excess liquidity, but there's still meaningful runway in our opinion, with bank deposits hardly setting off flares. Bond supply and demand may not everywhere be in perfect balance, but it's less troublesome than in the U.S..As for near-term considerations, Ottawa's Fall Economic Statement will allow for a recalibration of GoC supply expectations, alongside hoped-for resolution of CMB program uncertainty. We're also running headlong into a seasonal wave of bond market cash, coupon payments and associated index adjustments allowing for the ready digestion of new supply.

United States								
Quarter	Fed funds	3-month	2-year	5-year	10-year	30-year		
14-Nov-23	5.50	5.44	4.87	4.48	4.48	4.64		
Q4:2023	5.50	5.40	4.95	4.55	4.55	4.75		
Q1:2024	5.50	5.35	4.90	4.50	4.55	4.75		
Q2:2024	5.50	5.30	4.75	4.40	4.50	4.70		
Q3:2024	5.25	4.85	4.45	4.30	4.45	4.65		
Q4:2024	4.75	4.30	4.15	4.20	4.35	4.55		
Q1:2025	4.25	4.00	3.95	4.10	4.25	4.45		
Q2:2025	4.00	3.80	3.85	4.00	4.15	4.35		
Q3:2025	3.75	3.55	3.75	3.95	4.05	4.30		

Canada								
Quarter	Overnight	3-month	2-year	5-year	10-year	30-year		
14-Nov-23	5.00	5.04	4.43	3.79	3.67	3.47		
Q4:2023	5.00	5.00	4.50	3.85	3.75	3.55		
Q1:2024	5.00	4.95	4.35	3.75	3.70	3.55		
Q2:2024	4.75	4.55	4.05	3.60	3.60	3.50		
Q3:2024	4.50	4.20	3.85	3.45	3.50	3.40		
Q4:2024	4.00	3.75	3.55	3.35	3.40	3.35		
Q1:2025	3.50	3.40	3.35	3.30	3.35	3.30		
Q2:2025	3.25	3.15	3.20	3.25	3.30	3.30		
Q3:2025	3.00	2.95	3.15	3.20	3.25	3.30		

**Economics and Strategy** 



### **FOMC Update: Preaching patience**

For a second straight meeting, the FOMC left its policy rate unchanged in November, a decision coming as a surprise to exactly no one. Rate statement changes were kept to a minimum and a guarded Powell was reluctant to reveal much about the committee's near-term policy plans in the press conference. For now, we're left to study September's dot plot, which implies a final hike in 2023's final decision. However, it's not obvious that this will materialize. While the Fed Chair conceded they still have a "hiking bias", he also emphasized the significant progress they've already made, noted that risks have become two-sided and thus, they can afford to take things slowly. He reminded us that the efficacy of a dot plot "decays" between meetings, suggesting September's guidance isn't a good read on policymakers' current stance. Taken together, markets have assigned a near-zero probability of a December rate increase, implying the Fed's hiking cycle officially terminated back in July.

Another issue that might argue against additional hikes is the surge in longer-term interest rates in the second half of the year. Even before the decision, we'd heard FOMC participants suggest that higher bond yields might be a substitute for policy rate adjustments. In the November 1st presser, Chair Powell put his opinion on the record:

"The tighter financial conditions we're seeing from higher long-term rates but also from other sources like the stronger dollar lower equity prices could matter for future rate decisions as long as two conditions are satisfied. The first is that tighter financial conditions would need to be persistent and that is something that remains to be seen. But that's critical... The second thing is that the longer-term rates that have moved up, they can't simply be a reflection of expected policy moves from us that, if we did not follow through on them, then the rates would come back down. On that, it does not appear that an expectations of higher near-term policy rates is causing the increase in longer-term rates."

Here's where things start to get complicated. Markets loved what Powell had to say. Not only are yields off 25-50 basis points since before the Fed's meeting (depending where on the curve you look), but equities have also been on a tear ever since. The S&P 500 is up nearly 7%, while the higher beta NASDAQ is up over 9%. CDS spreads on investment grade and high-yield corporates snugged in too, nearly erasing earlier widening. Even the big dollar has retreated a touch. It can't be denied that financial conditions, however you measure them, have loosened materially since 1-Nov.

Financial conditions give back some of earlier tightening Key financial market variables: Last Fed hike, last Fed decision, latest.

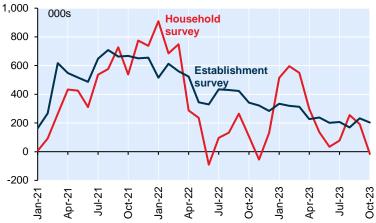
,			•		•	
	July hike	e to latest	decision	Since Fed decision		
Measure	26-Jul	31-Oct	Change	31-Oct	14-Nov	Change
2-year	4.85	5.09	+24 bps	5.09	4.84	-25 bps
5-year	4.12	4.85	+74 bps	4.85	4.44	-41 bps
10-year	3.87	4.93	+106 bps	4.93	4.45	-49 bps
30-year	3.93	5.09	+116 bps	5.09	4.61	-49 bps
CDX IG	64	80	+16 bps	80	65	-15 bps
CDX HY	415	517	+102 bps	517	419	-98 bps
S&P 500	4,567	4,194	-8%	4,194	4,472	7%
NASDAQ	14,127	12,851	-9%	12,851	14,049	9%
DXY	101	107	6%	107	105	-2%

Source: NBF, Bloomberg | Note: Closing levels, except for 14-Nov, which reflect levels as at 9:50 AM

On the surface, this would appear to fail Powell's persistence test. Does that mean more hikes are inevitable? Not necessarily. Easing financial conditions in a red-hot economy might spell trouble for the inflation fight but that may not be an accurate assessment of where things stand. While still subject to considerable volatility, the U.S. jobs market is clearly normalizing. Hiring has slowed, labour supply is returning, and the unemployment rate is drifting up. Indeed, the 3.9% jobless rate is now above the Fed's year-end projection.

## Hiring is slowing no matter which survey you prefer

U.S. monthly employment growth: 3-month moving average

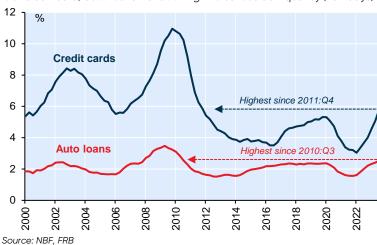


Source: NBF, Bloomberg, BLS

The impressive Q3 GDP surge is set to give way to below potential growth in Q4. The U.S. consumer has nearly exhausted its excess savings and more Americans are actively *dissaving*. While that can boost consumption in the near-term, this *must* be temporary without a material and sustained pick-up in wages. The resumption of student loan payments is another drain on disposable income that is only in its infancy. Growing financial pressures are already becoming clear in some key data. As we wrote recently, delinquencies are rising at rates not seen since the aftermath of the Global Financial Crisis.

#### Measures of financial stress are picking up

% of credit card/auto loans transitioning into serious delinquency (90+ days)



Most important of all, inflation is softening. October's CPI report offered downside surprises across the board, helping stamp out any lingering expectations for more tightening. So long as the Fed continues to see progress made in these key areas, easier financial conditions will be tolerated. This is particularly true given that recent

## **Economics and Strategy**



market moves haven't only been driven by expectations for Fed policy or normalizing economic data.

There's (appropriately) been increasing attention paid to the U.S. fiscal outlook, the supply of debt that this generates and its contrast with waning international demand and QT. Fortunately, these anxieties were assuaged at the margin as the quarterly refunding announcement from the U.S. Treasury showed less duration would be coming to market than had been feared. While overall issuance continues to climb (up more than 10% Q/Q), the majority of additional supply will be placed at the shorter end of the yield curve. The Treasury also indicated that they were nearing auction sizes consistent with longer-run projected borrowing needs. This might mean just one more increase in auction sizes next quarter, which is less than many forecasters had feared.

#### Some relative reprieve for the long end

Change in coupon issuance: Aug-23 to Oct-23 vs. Nov-23 to Jan-24

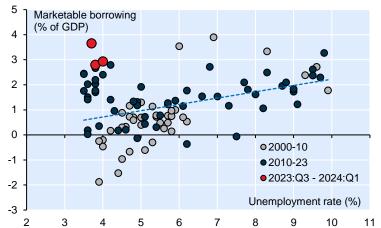


Source: NBF, U.S. Treasury

Of course, the U.S. fiscal outlook is far from a solved issue. The federal government remains on an unsustainable path, spending/borrowing outsized sums while the economy running at/above full employment. Nonetheless, markets are made at the margin. An irritable Treasury market will take any good (read: less bad) news it can get.

#### Historically large requirements despite full employment

Marketable borrowing as a % of GDP vs. U.S. unemployment rate since 2000



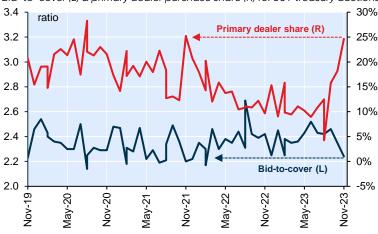
Source: NBF, U.S. Treasury, BLS | Note: NBF forecasts used for Q4:23, Q1:24 jobless rates

Even though smaller-than-expected long-term bond auctions were embraced at the time of announcement, this didn't make selling

these bonds any smoother. The first long bond auction after the refunding announcement was, to put it simply, messy. There was a large 'tail' on the auction, whereby the auction-clearing yield significantly exceeded the when-issued yield (i.e., the prevailing yield before the auction). The bid-to-cover, or the ratio of bids to the offering amount, fell to an 18-month low and the share of the auction purchased by primary dealers hit its highest share since late 2021. Clearly, markets are still trying to figure out how to price duration risk.

### A sloppy 30Y auction even with earlier relief on auction sizes

Bid-to-cover (L) & primary dealer purchase share (R) for 30Y treasury auctions



Source: NBF, U.S. Treasury

Looking ahead, we expect that the slower-than-consensus GDP growth in our forecast will exert downward pressure on interest rates. However, fiscal/supply pressures will continue to work in the opposite direction. Add in the uncertainty on the timing of the first rate cut, the pace of subsequent cuts and location of "r-star" and we fully expect the volatility we've been seeing in the Treasury market to continue.

Given that the Fed has been subtly backing down from its September dot plot and there have been clearer signs of an economic rebalancing, we feel comfortable removing the final quarter point rate increase we'd had pencilled into December. Out the curve and consistent with one less Fed hike, we've pared our near-term targets too. However, we see yields trending sideways for another few months (again, with plenty of volatility along the way), before taking a more convincing leg lower later in 2024. The timing for the first rate cut in our forecast remains the third quarter, which is a bit later than what markets have been willing to discount.

### BoC: Inflation up, growth down, policy unchanged

In the battle between slower growth and hotter inflation, the former won out at the Bank of Canada's October meeting as Governing Council opted to leave its policy rate unchanged once again. While that was the call we'd expected (and felt was appropriate), our conviction wasn't terribly high given that many of the items policymakers had told us to focus on remained problematic. Core inflation momentum had yet to wane, inflation expectations remained elevated, wage pressures were running hot, and firms were still flagging more-aggressive-than-normal pricing plans.

In hindsight, this uneasiness was justified. The subsequent Summary of Deliberations revealed that "some members felt that it was more likely than not that the policy rate would need to increase further" even though there was a "strong consensus" they could remain patient in that decision. Reading that, one could easily surmise that it

## **Economics and Strategy**

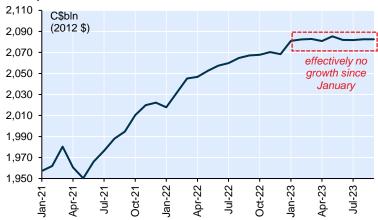


might not take much to tip the Bank back towards hiking. Are markets wrong to assign a ~0% probability to further tightening? Perhaps expectations are a bit too laissez-fair as we believe the Bank when they say they'll hike more in the face of persistent upside inflation surprises. We nonetheless agree that this is a low probability outcome. We're more concerned about the state of the economy and where it looks to be heading... and where it's heading does not imply higher inflation and the need for higher rates.

Going into the decision we knew that second quarter GDP came in roughly unchanged, the second time in the last three quarters. Since then, marginal data doesn't suggest conditions have improved. With three readings on monthly GDP in hand (technically one is a StatCan flash estimate), the economy is tracking towards another quarter of no growth. That's comfortably below what the Bank had been expecting *less than a month ago. We'll* have an official read on Q3 GDP on November 30<sup>th</sup>, but current indications suggest the Canadian economy has been stagnant since January.

### The Canadian economy is sputtering

Monthly Canadian real GDP

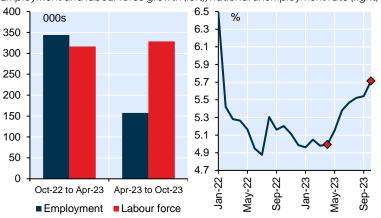


Source: NBF, StatCan | Note: September implied from StatCan flash estimate

Meanwhile, slower hiring and steady labour growth continued to put upward pressure on the jobless rate in October. In six months, the share of unemployed workers in the labour force has climbed from 5.0% to 5.7% and there's no reason to expect that trend to let up.

### Labour force outpacing employment, jobless rate jumping

Employment and labour force growth (left), national unemployment rate (right)



Source: NBF, StatCan

If the BoC thought the economy was "roughly in balance or even in slight excess supply" at its latest decision they should see Canada as

more definitively in excess supply at the coming meeting(s). To the Bank's way of thinking about inflation (i.e., relative to the output gap), price pressures can't sustainably accelerate in this environment. Assuming sluggish growth continues (it turns outright negative in our base case), policymakers should continue to err on the side of patience even if the disinflation process remains slow.

In the immediate term, marginal inflation data shouldn't put much pressure on the Bank next month. For October, falling gas prices combined with a favourable base effect will allow headline inflation to retreat materially. Importantly, that's our last read on prices before the Bank's December 6<sup>th</sup> decision and, given the state of other data, should be enough to keep the Bank sidelined.

Further out, falling GDP and rising unemployment should provide more wage and inflation relief. Having revised its 2024 inflation forecast way up, the Bank of Canada has created a balance of risks skewed to inflation surprising lower from here. That creates a higher bar for marginal rate hikes in the near term and it also creates scope for policymakers to soften their stance and entertain rate cuts earlier than they'd probably be wiling to concede now. As such we've retained our call for easing to begin in the second quarter of 2024.

### Weaker growth, stickier inflation in new MPR

BoC forecasts for real GDP growth and CPI inflation

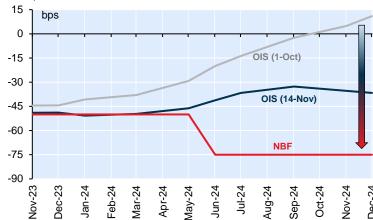
	•					
Projection source		Q2	Q3	Q4	2023	2024
PC	April MPR	1.0	-	-	1.4	1.3
Real GDP	July MPR	1.5	1.5	1.1*	1.8	1.2
Re	October MPR	-0.2	0.8	0.8	1.2	0.9
tion	April MPR	3.3	-	-	3.5	2.3
CPI inflation	July MPR	3.6	3.3	2.8*	3.7	2.5
CPI	October MPR	3.6	3.7	3.3	3.9	3.0

Source: NBF, Bank of Canada | All figures are Y/Y except for quarterly GDP which is Q/Q. GDP figures are SAAR. \*Q4 growth/inflation from July implied from full-year

As for long-term rates, GoC outperformance versus U.S. treasuries remains the story. While we've made quick progress towards our targets, we see scope for marginal performance (particularly in 2s and 5s) as rate cuts come into focus faster in Canada.

### There's scope for further GoC rate outperformance

OIS-implied BoC-Fed differential vs. NBF baseline forecast



Source: NBF, StatCan | Note: OIS-implied fed funds adjusted to upper bound concept

## **Economics and Strategy**



Meanwhile, the long end of the curve has been more influenced by fiscal/bond supply dynamics than policy rate expectations in recent months. That's driven exceptional GoC outperformance (vs. U.S. Treasuries) to relative levels not observed since... ever. We might see that reverse to some extent if the U.S. Treasury continues to place marginal debt in the short-end and investor anxiety remains somewhat contained (it already has reversed a bit to date). Still, much lower relative yields will remain a characteristic of Canada's bond market as restrained relative bond supply offers structural support for the years ahead.

#### Ottawa vs. Washington no contest (as 30Y yields attest)



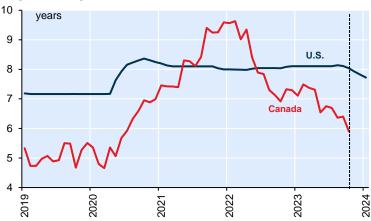


Source: NBF, GoC, OMB, CBO | Note: US is publicly held debt; Cda is accumulated deficit; GoC Bud23 pledged to reduce federal debt burden over medium term

Speaking of Canadian bond supply, we're due for an update in a Fall Economic Statement set to be published on November 21st. While many bond investors will be more closely focused on a potential decision on the future of the Canada Mortgage Bond program, updated GoC issuance targets will also be on offer. Assuming the CMB program is not immediately consolidated into the GoC program, expect changes for this fiscal year to be kept to a minimum. Although there has been some marginal pressure on the deficit (the PBO estimates an additional \$6 billion of red ink in 2023-24), marginal borrowing may be steered to the bill market and/or into 2-year bonds. The Department of Finance has already proven itself more willing (relative to the U.S. Treasury) to shift the term of its debt in response to the level of and outlook for interest rates. With material rate cuts anticipated over coming years, there probably isn't much interest in locking in at these elevated long-term borrowing costs.

#### More nimble debt strategy on display in Canada

Weighted average term of federal bond issuance: Canada vs. U.S.



Source: NBF, U.S. Treasury, BoC, Bloomberg | Note: For Canada, 6M moving WAT is used. For U.S. 3M moving WAT is used. Canada's WAT reflects issuance through Oct. 2023

While this strategy for debt management limits duration and keeps long-term rates lower than they might otherwise be, it's not a free lunch. Borrowing short in an inverted yield curve environment means relatively higher debt servicing costs today. Yes, just like Canadian mortgage holders, the federal government is more interest-sensitive than their U.S. counterpart too. This short-term focused borrowing strategy paid off well in the falling rate environment of the 2010s. With rates now historically elevated (at least relative to recent history), there's an apparent hope we return to that environment relatively soon.

**Economics and Strategy** 



Interest Rates, spreads & foreign exchange: Current levels vs. those prevailing 3, 6, 9 and 12 months ago

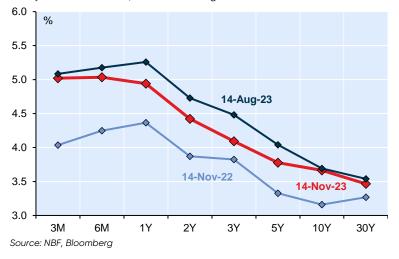
		_	<u> </u>						
Canada									
Closing:	Current	3M	6M	9M	12M	5Y avg			
Interest Rates (%)									
3M	5.02	5.07	4.43	4.51	4.02	1.76			
1Y	4.94	5.25	4.48	4.75	4.35	2.00			
2Y	4.42	4.73	3.80	4.08	3.87	1.90			
3Y	4.09	4.48	3.64	3.76	3.82	1.87			
5Y	3.78	4.04	3.08	3.28	3.33	1.85			
10Y	3.66	3.69	2.95	3.11	3.16	1.94			
30Y	3.47	3.54	3.02	3.11	3.27	2.17			
Spreads (bps)									
3M-10Y	-136	-139	-149	-140	-86	17			
2Y-10Y	-76	-104	-86	-97	-71	4			
5Y-10Y	-11	-35	-14	-17	-17	9			
10Y-30Y	-20	-15	8	1	11	23			
Currencies									
USD/CAD	1.37	1.35	1.35	1.33	1.33	1.31			
EUR/CAD	1.49	1.47	1.46	1.43	1.38	1.47			

United States									
Closing:	Current	3M	6M	9M	12M	5Y avg			
Interest Rates (%)									
3M	5.41	5.44	5.13	4.77	4.17	1.87			
1Y	5.28	5.37	4.77	4.91	4.60	2.02			
2Y	4.86	4.97	4.01	4.52	4.39	2.00			
3Y	4.61	4.65	3.67	4.20	4.23	2.00			
5Y	4.46	4.36	3.47	3.91	3.99	2.05			
10Y	4.45	4.19	3.51	3.70	3.86	2.24			
30Y	4.61	4.29	3.84	3.78	4.04	2.65			
		Spre	ads (bps	)					
3M-10Y	-95	-125	-163	-107	-31	37			
2Y-10Y	-40	-78	-51	-82	-54	25			
5Y-10Y	0	-17	3	-21	-14	20			
10Y-30Y	16	10	34	7	18	41			
Currencies									
CAD/USD	0.73	0.74	0.74	0.75	0.75	0.76			
EUR/USD	1.08	1.09	1.09	1.07	1.03	1.12			

Source: NBF, Bloomberg | Note: values quoted in 3-month intervals from present day to the nearest trading date 3M, 6M, 9M, and 12M prior

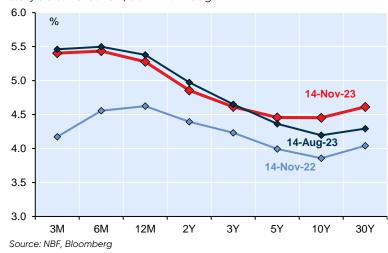
### Evolution of the Canadian yield curve

GoC yield curve: Current, 3 & 12 months ago



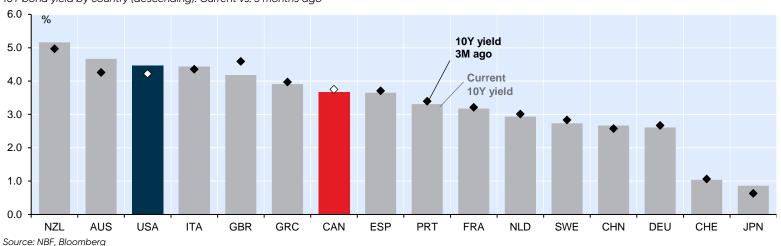
### Evolution of the U.S. yield curve

U.S. yield curve: Current, 3 & 12 months ago



#### World bond market snapshot

10Y bond yield by country (descending): Current vs. 3 months ago

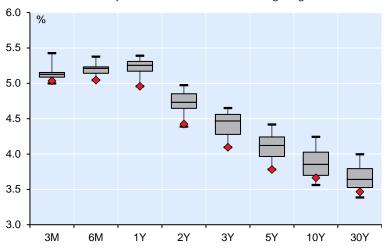


### **Economics and Strategy**



#### Canadian benchmark interest rates

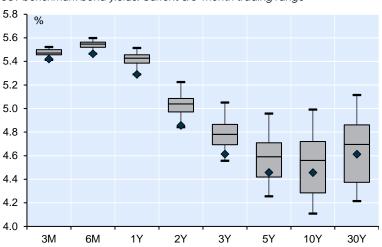
GoC benchmark bond yields: Current & 3-month trading range



Source: NBF, Bloomberg | Note: Grey box denotes 25th to 75th percentile trading range

## U.S. benchmark interest rates

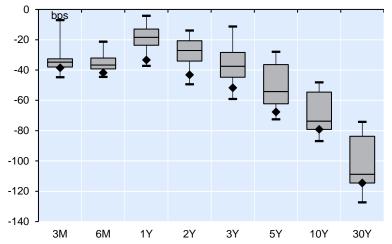
UST benchmark bond yields: Current & 3-month trading range



Source: NBF, Bloomberg | Note: Grey box denotes 25th to 75th percentile trading range

#### Canada-U.S. interest rate differentials

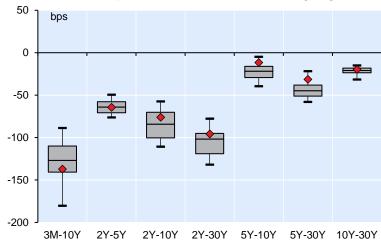
GoC -UST benchmark bond yields: Current & 3-month trading range



Source: NBF, Bloomberg | Note: Grey box denotes 25th to 75th percentile trading range

#### Canadian interest rate curves

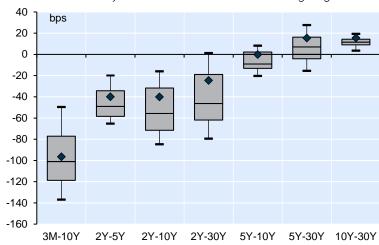
GoC benchmark bond yield curves: Current & 3-month trading range



Source: NBF, Bloomberg | Note: Grey box denotes 25th to 75th percentile trading range

### U.S. interest rate curves

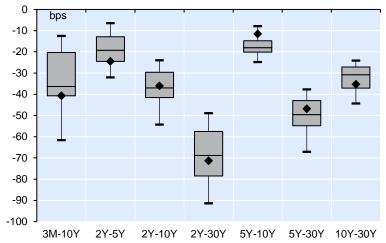
UST benchmark bond yield curves: Current & 3-month trading range



Source: NBF, Bloomberg | Note: Grey box denotes 25th to 75th percentile trading range

#### Canada-U.S. interest rate boxes

GoC-UST yield curves: Current & 3-month trading range



Source: NBF, Bloomberg | Note: Grey box denotes 25th to 75th percentile trading range

**Economics and Strategy** 



## **Economics and Strategy**

## Montreal Office 514-879-2529

#### Stéfane Marion

Chief Economist and Strategist stefane.marion@nbc.ca

#### **Kyle Dahms**

Economist kyle.dahms@nbc.ca

#### Alexandra Ducharme

**Economist** 

alexandra.ducharme@nbc.ca

#### Matthieu Arseneau

Deputy Chief Economist matthieu.arseneau@nbc.ca

#### Daren King, CFA

Economist daren.king@nbc.ca

#### **Angelo Katsoras**

Geopolitical Analyst angelo.katsoras@nbc.ca

## Jocelyn Paquet

Economist jocelyn.paquet@nbc.ca

# Toronto Office 416-869-8598

#### Warren Lovely

Chief Rates and Public Sector Strategist warren.lovely@nbc.ca

#### **Taylor Schleich**

Rates Strategist taylor.schleich@nbc.ca

#### General

This Report was prepared by National Bank Financial, Inc. (NBF), (a Canadian investment dealer, member of IIROC), an indirect wholly owned subsidiary of National Bank of Canada. National Bank of Canada is a public company listed on the Toronto Stock Exchange.

The particulars contained herein were obtained from sources which we believe to be reliable but are not guaranteed by us and may be incomplete and may be subject to change without notice. The information is current as of the date of this document. Neither the author nor NBF assumes any obligation to update the information or advise on further developments relating to the topics or securities discussed. The opinions expressed are based upon the author(s) analysis and interpretation of these particulars and are not to be construed as a solicitation or offer to buy or sell the securities mentioned herein, and nothing in this Report constitutes a representation that any investment strategy or recommendation contained herein is suitable or appropriate to a recipient's individual circumstances. In all cases, investors should conduct their own investigation and analysis of such information before taking or omitting to take any action in relation to securities or markets that are analyzed in this Report. The Report alone is not intended to form the basis for an investment decision, or to replace any due diligence or analytical work required by you in making an investment decision.

This Report is for distribution only under such circumstances as may be permitted by applicable law. This Report is not directed at you if NBF or any affiliate distributing this Report is prohibited or restricted by any legislation or regulation in any jurisdiction from making it available to you. You should satisfy yourself before reading it that NBF is permitted to provide this Report to you under relevant legislation and regulations.

National Bank of Canada Financial Markets is a trade name used by National Bank Financial and National Bank of Canada Financial Inc.

#### Canadian Residents

NBF or its affiliates may engage in any trading strategies described herein for their own account or on a discretionary basis on behalf of certain clients and as market conditions change, may amend or change investment strategy including full and complete divestment. The trading interests of NBF and its affiliates may also be contrary to any opinions expressed in this Report.

NBF or its affiliates often act as financial advisor, agent or underwriter for certain issuers mentioned herein and may receive remuneration for its services. As well NBF and its affiliates and/or their officers, directors, representatives, associates, may have a position in the securities mentioned herein and may make purchases and/or sales of these securities from time to time in the open market or otherwise. NBF and its affiliates may make a market in securities mentioned in this Report. This Report may not be independent of the proprietary interests of NBF and its affiliates.

This Report is not considered a research product under Canadian law and regulation, and consequently is not governed by Canadian rules applicable to the publication and distribution of research Reports, including relevant restrictions or disclosures required to be included in research Reports.

## **Economics and Strategy**



#### **UK Residents**

This Report is a marketing document. This Report has not been prepared in accordance with EU legal requirements designed to promote the independence of investment research and it is not subject to any prohibition on dealing ahead of the dissemination of investment research. In respect of the distribution of this Report to UK residents, NBF has approved the contents (including, where necessary, for the purposes of Section 21(1) of the Financial Services and Markets Act 2000). This Report is for information purposes only and does not constitute a personal recommendation, or investment, legal or tax advice. NBF and/or its parent and/or any companies within or affiliates of the National Bank of Canada group and/or any of their directors, officers and employees may have or may have had interests or long or short positions in, and may at any time make purchases and/or sales as principal or agent, or may act or have acted as market maker in the relevant investments or related investments discussed in this Report, or may act or have acted as investment and/or commercial banker with respect hereto. The value of investments, and the income derived from them, can go down as well as up and you may not get back the amount invested. Past performance is not a guide to future performance. If an investment is denominated in a foreign currency, rates of exchange may have an adverse effect on the value of the investment. Investments which are illiquid may be difficult to sell or realise; it may also be difficult to obtain reliable information about their value or the extent of the risks to which they are exposed. Certain transactions, including those involving futures, swaps, and other derivatives, give rise to substantial risk and are not suitable for all investors. The investments contained in this Report are not available to retail customers and this Report is not for distribution to retail clients (within the meaning of the rules of the Financial Conduct Author

This information is only for distribution to Eligible Counterparties and Professional Clients in the United Kingdom within the meaning of the rules of the Financial Conduct Authority. NBF is authorised and regulated by the Financial Conduct Authority and has its registered office at 70 St. Mary Axe, London, EC3A 8BE.

NBF is not authorised by the Prudential Regulation Authority and the Financial Conduct Authority to accept deposits in the United Kingdom.

#### U.S. Residents

With respect to the distribution of this report in the United States of America, National Bank of Canada Financial Inc. ("NBCFI") which is regulated by the Financial Industry Regulatory Authority (FINRA) and a member of the Securities Investor Protection Corporation (SIPC), an affiliate of NBF, accepts responsibility for its contents, subject to any terms set out above. To make further inquiry related to this report, or to effect any transaction, United States residents should contact their NBCFI registered representative.

This report is not a research report and is intended for Major U.S. Institutional Investors only.

This report is not subject to U.S. independence and disclosure standards applicable to research reports.

#### **HK Residents**

With respect to the distribution of this report in Hong Kong by NBC Financial Markets Asia Limited ("NBCFMA") which is licensed by the Securities and Futures Commission ("SFC") to conduct Type 1 (dealing in securities) and Type 3 (leveraged foreign exchange trading) regulated activities, the contents of this report are solely for informational purposes. It has not been approved by, reviewed by, verified by or filed with any regulator in Hong Kong. Nothing herein is a recommendation, advice, offer or solicitation to buy or sell a product or service, nor an official confirmation of any transaction. None of the products issuers, NBCFMA or its affiliates or other persons or entities named herein are obliged to notify you of changes to any information and none of the foregoing assume any loss suffered by you in reliance of such information.

The content of this report may contain information about investment products which are not authorized by SFC for offering to the public in Hong Kong and such information will only be available to, those persons who are Professional Investors (as defined in the Securities and Futures Ordinance of Hong Kong ("SFO")). If you are in any doubt as to your status you should consult a financial adviser or contact us. This material is not meant to be marketing materials and is not intended for public distribution. Please note that neither this material nor the product referred to is authorized for sale by SFC. Please refer to product prospectus for full details.

There may be conflicts of interest relating to NBCFMA or its affiliates' businesses. These activities and interests include potential multiple advisory, transactional and financial and other interests in securities and instruments that may be purchased or sold by NBCFMA or its affiliates, or in other investment vehicles which are managed by NBCFMA or its affiliates that may purchase or sell such securities and instruments.

No other entity within the National Bank of Canada group, including National Bank of Canada and National Bank Financial Inc, is licensed or registered with the SFC. Accordingly, such entities and their employees are not permitted and do not intend to: (i) carry on a business in any regulated activity in Hong Kong; (ii) hold themselves out as carrying on a business in any regulated activity in Hong Kong; or (iii) actively market their services to the Hong Kong public.

#### Copyright

This Report may not be reproduced in whole or in part, or further distributed or published or referred to in any manner whatsoever, nor may the information, opinions or conclusions contained in it be referred to without in each case the prior express written consent of NBF.